

## CODES: INCO TERMS CHART OF RESPONSIBILITY

**E-TERMS:** The seller makes the goods available at the seller's own premises (EXW).

**F-TERMS:** The seller is obligated to deliver the goods to the carrier appointed by the buyer (FCA).

**C-TERMS:** The seller contracts and pays for the transportation to a named port (CIF).

**D-TERMS:** The seller pays all costs and accepts all risks to deliver the goods to an agreed upon point (DDP).

SERVICES	E-TERMS	F-TERMS			C-TERMS				D-TERMS				
	EXW Ex Works	FCA Free Carrier	FAS Free Alongside Ship	FOB Free Onboard Vessel	CFR Cost & Freight	CIF Cost Insurance & Freight	CPT Carriage Paid To	CIP Carriage Insurance Paid to	DAF Delivered At Frontier	DES Delivered Ex Ship	DEQ Delivered Ex Quay Duty Unpaid	DDU Delivered Duty Unpaid	DDP Delivered Duty Paid
WAREHOUSE STORAGE	●	●	●	●	●	●	●	●	●	●	●	●	●
WAREHOUSE LABOR	●	●	●	●	●	●	●	●	●	●	●	●	●
EXPORT PACKING	●	●	●	●	●	●	●	●	●	●	●	●	●
LOADING CHARGES	●	●	●	●	●	●	●	●	●	●	●	●	●
INLAND FREIGHT	●	●●	●	●	●	●	●	●	●	●	●	●	●
TERMINAL CHARGES	●	●	●	●	●	●	●	●	●	●	●	●	●
INSURANCE	●	●	●	●	●	●	●	●	●	●	●	●	●
FORWARDER'S FEES	●	●	●	●	●	●	●	●	●	●	●	●	●
LOADING ON VESSEL	●	●	●	●	●	●	●	●	●	●	●	●	●
OCEAN / AIR FREIGHT	●	●	●	●	●	●	●	●	●	●	●	●	●
CHARGES ON ARRIVAL AT DESTINATION	●	●	●	●	●	●	●	●	●	●	●	●	●
DUTY, TAXES AND CUSTOMS CLEARANCE	●	●	●	●	●	●	●	●	●	●	●	●	●
DELIVERY TO DESTINATION	●	●	●	●	●	●	●	●	●	●	●	●	●

● Buyer ● Seller